



Ms. Laura Lewis Marchino
Assistant Director, Region 9 EDD
295 A Girard St.
Durango, CO 81303

Dear Laura,

Simply put, Pagosa Verde, LLC. would not exist without having had the support of Region 9 and the sage counsel of Ed Morlan.

Happily, we do indeed exist. Region 9's initial consulting contract with us and their funding of our early capital requirements have allowed us to grow into a profitable company employing seven professionals. Pagosa Verde, LLC now manages a twenty-six million dollar major impact renewable energy project. This project will generate revenue and jobs within Archuleta County for at least the next forty years. Additionally we are engaged in various other projects creating jobs and a sustainable environment in other communities throughout Colorado. We hope our success serves to emphasize the value of our Region 9 partner and rewards them for their support of us.

Region 9's ability to recognize new ideas and nurture their intrinsic economic potential is unique. This rare ability coupled with the will and resources to provide financial traction provides a vital force for innovative economic growth in our region.

A deft touch and creative techniques are required to amplify entrepreneurial talent and to win the confidence of the entrepreneur. Ed, Laura and crew are masters at this. As I have benefitted from their talent I have also observed their administrative and project skills when applied to community-wide issues. Region 9 provides leadership, bold initiative and positive momentum for prosperity in south-west Colorado.

Sincerely,

Jerome Smith
President