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www.scan.org

2015 Performance Report

Archuleta County, Colorado

The Region 9 Economic Development District of Southwest Colorado Inc. (Region 9), is a nonprofit, 501 (c) 6 public private partnership that promotes and coordinates economic and community development efforts throughout southwest Colorado. Region 9 covers five counties, ten municipalities and the two Native American Tribes in Colorado (Ute Mountain Ute and Southern Ute).

Incorporated in 1989, Region 9 is led by a 26-member board of directors; 17 from local governmental jurisdictions and 9 from the private sector.

2015 Board Representatives

Todd Starr – Archuleta County

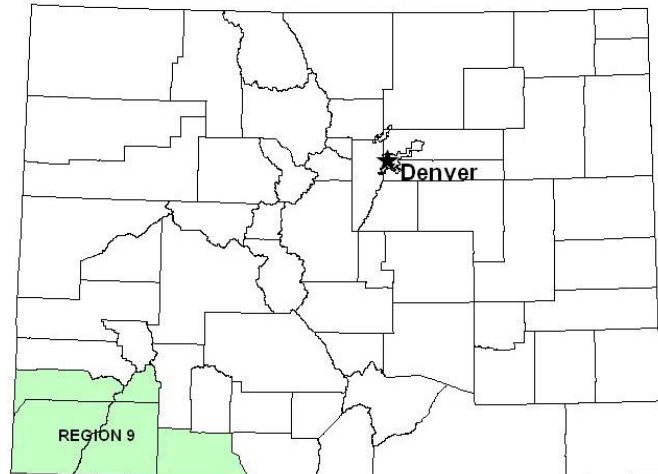
Clint Alley – Pagosa Springs

Mary Jo Coulehan – At large

Derek Farrah – Loan Committee

Livia Lynch – Loan Committee

Colorado



Region 9 programs include business loans, producing the Comprehensive Economic Development Strategy (CEDS), Southwest Enterprise Zone administration, and working with the Four Corners Film Office.

In addition to these programs Region 9 also provides social and economic data, technical assistance and research for local and regional projects.

Region 9 Staff

Ed Morlan – Executive Director

Laura Lewis Marchino – Deputy Director

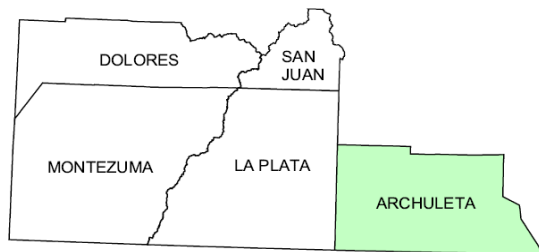
Terry Blair-Burton – Program Administrator

Stephani Burditt – Office Manager

Jenny Stollar – Business Loan Officer

Shirley Jones – Comptroller

Elizabeth Marsh – SCAPE Director



Archuleta County Quick Facts

Land Area: 1,355 sq. miles
2014 Population: 12,249
2014 Total Employment: 5,903
Top Employment Sector (# of jobs): Services
Top Employment Sector (income): Services
2014 Per Capita Income: \$28,506

Technical Assistance – Region 9 continues to provide technical assistance by participating in community meetings, writing and administering grants, and advocating for Archuleta County at regional, state and federal levels. Below are some specific examples:

- Working with the Pagosa Area Geothermal Water & Power Authority to facilitate exploration and utilization of geothermal resources.
- Provides staff assistance to rebuild the Pagosa Springs Community Development Corporation, and provide mentoring to the Board.
- Provides support for regional Four Corners Film Office increasing production opportunities in Archuleta County including referrals to local production companies. Inquiries included: Motley Fool interviews, and Restaurant Impossible.
- Closely partnering with the SW Small Business Development Center to provide more services in the County.
- Coordinating Colorado Blueprint 2.0 efforts and Plan updates in region.
- Exploring Community Development Finance Institute (CDFI) small loan fund designation.
- Helped fund Pagosa Springs CDC microloan fund and provide servicing for loan clients.
- Provided information on CDBG infrastructure funding to Forest Health Timber Projects.
- Worked with Office of Economic Development & International Trade on state incentives for Voormi and Jackish Pharmacy.
- Contributed to Economic Impact of National Monuments report.
- Assisting the Pagosa CDC on Broadband Committee efforts and committed grant match for SW Colorado Council of Governments Broadband grant.

Regional Initiatives – Region 9 works across the region including several efforts that have the potential to positively impact your county.

- Participating in POWER Career Fair offered for regional high school students.

The Southwest Colorado Accelerator Program for Entrepreneurs (SCAPE) offers in-depth mentoring, office space and an equity investment to help new ventures enter markets and raise capital. Since beginning in 2013, the program has graduated 10 companies, created 26 jobs and has raised almost \$3 Million in capital to grow their businesses. The majority of the funds raised are spent locally, with web design, marketing, technology or production needs, accounting and small business services.

Enterprise Zones –The State reviews the county boundaries every 10 years to make sure they meet EZ distress criteria. **As of Jan. 2016, Archuleta County no longer meets the county-wide distress criteria as an Enterprise Zone, but numerous census tracts are still eligible.** This program provides financial incentives to businesses to promote and encourage new job creation. A business (which includes a farm or mine) located within eligible boundaries may be eligible for EZ tax credits, including capital investment tax credits, job tax credits, research and development tax credits, and other credits and incentives. From 1993 through December 2014, Archuleta County businesses claimed approximately **\$74,332,401** in eligible investments, resulting in **\$2,236,506** in certified tax credits, and created **1,259** jobs. However the 2015 numbers show no new jobs identified by the participating businesses and only 28 businesses participated, claiming \$157,988 in tax credits.

The currently designated Enterprise Zone Contribution Projects that benefit Archuleta County include:

- Habitat for Humanity of Archuleta
- Pagosa Springs CDC
- Dr. Mary Fisher Medical Foundation
- Archuleta County Education Center
- Geothermal Greenhouse Project
- Axis Health Systems
- Housing Solutions
- Four Corners Film Office
- Region 9/SBDC

This designation allows donor contributions of at least \$100 or more (depending on the project) to be eligible for a 25% state tax credit on cash donations, and a 12.5% state tax credit on in-kind donations. In 2015, EZ projects have brought in cash and in-kind contributions valued at **\$3.91 million.**

Reports – A number of research reports have been prepared by Region 9 that include data specific to Archuleta County:

- *2015 – Region 9 Report –includes Archuleta Data snapshot*
- *2015 – Southwest Colorado Indicator Report – Housing, Livable Wage & Economic Diversity*
- *2015 2nd homeowner survey (2016 Archuleta County Housing Report)*

These reports, as well as other publications of interest, can be found at www.scan.org.

Loans – In the past 27 years, Region 9 has provided business loans totaling **\$1,652,379** (through June 2015) in Archuleta County and resulting in **92 jobs.** Current loans include:

- | | |
|------------------------------|-----------|
| • Allen’s Auto body | \$ 30,000 |
| • Enchanted Valley Farm, LLC | \$ 20,000 |
| • Pagosa Recovery Center | \$ 20,000 |

- Pagosa Verde \$ 51,574
- Terry's Ace Hardware \$ 225,000
- Tony's Taps \$ 60,000
- High Horse Video \$ 35,000
- Wolf Creek Rod Works, LLC \$ 60,000
- Professional Refrigeration Services, LLC \$ 45,000

In the past year, 3 loans have paid off and 2 loans were made. Region 9 had 20 business inquiries from Archuleta businesses.